

**GOVERNMENT OF THE DISTRICT OF COLUMBIA**  
**OFFICE OF LOTTERY AND GAMING**  
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION  
YEARS ENDED SEPTEMBER 30, 2021 and 2020  
*(Dollar Amounts in Thousands)*

	<u>2021</u>	<u>2020</u>
<b>Operating Revenues</b>		
Instant Games	\$ 46,672	\$ 47,188
Terminal Games	169,340	160,944
eInstants	8,020	-
License and Permit Fees	10	5
Games of Skill	45	-
Sports Wagering (SW)	40,743	6,113
License and Infraction Fees (SW)	<u>1,478</u>	<u>683</u>
 Total Operating Revenues	 <u>266,308</u>	 <u>214,933</u>
<b>Operating Expenses</b>		
Prizes	117,169	122,989
Prizes - eInstants	7,125	-
Retailer Commissions	14,072	13,827
Contractor Fees	7,414	7,325
Advertising	7,396	6,206
Prizes – SW	34,560	5,406
Contractor Fees - SW	<u>3,535</u>	<u>354</u>
Total Direct Costs	191,271	156,107
 Salaries	 9,940	 9,178
Professional	1,901	1,209
Contractual Services	11,516	6,945
Administration	3,358	3,351
Depreciation	<u>100</u>	<u>197</u>
 Total Operating Expenses	 <u>218,086</u>	 <u>176,987</u>
<b>Operating Income</b>	48,222	37,946
Non-operating Revenue		
Interest and Dividend Income	<u>17</u>	<u>187</u>
<b>Net Income Before Transfers</b>	48,239	38,133
Transfer to General Fund	<u>(48,150)</u>	<u>(38,060)</u>
<b>Change in Net Position</b>	89	73
<b>Net Position, Beginning of Year</b>	<u>4,768</u>	<u>4,695</u>
<b>Net Position, End of Year</b>	<u>\$ 4,857</u>	<u>\$ 4,768</u>

*The accompanying notes are an integral part of these financial statements.*